

Brief

What's your next best step after Dynamics GP?

11 reasons why Sage Intacct is a great fit for your organization

Organizations across the world have spent many years relying on Microsoft Dynamics GP (Great Plains) for their accounting processes. In fact, it's long been a favorite in enterprise resource planning (ERP).

But over the next few years, support for the software will phase out. That leaves organizations with two options: Start planning the next step now or put it on the back burner—which might leave you scrambling once Dynamics GP reaches its end of life.

What's a loyal customer to do? Microsoft has an answer: they're pushing users to make the jump to Dynamics 365 Business Central. And while it may seem like the obvious choice, it's not necessarily the right move for everyone.

Business Central comes with myriad operational and supply chain features that small and midsize businesses may not need. But at the same time, it doesn't have enough core financial tools to truly streamline and simplify accounting.

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Centered on what matters to you



For entities that primarily use Dynamics GP for accounting and payroll, a solution purpose-built for financial management might be a better fit.



Instead of a platform that has too many features you don't need and will never use, Sage Intacct offers robust core financial tools that can be configured around your goals.

So you get exactly what you need and eliminate the rest. And once it's set up, you don't have to employ technical resources to keep it up and running—or to ensure cybersecurity. As a software as a service (SaaS) product, Sage Intacct takes care of that.

The best fit for financial management

Let's start with the basics. Sage Intacct was designed by finance professionals. This means it takes into account all of the nuances regularly faced by finance teams, such as breaking down allocations for **improved reporting** and multi-book accounting capabilities. Our features are so effective, Sage Intacct has been widely recognized as a top-of-the-line option by industry experts:



- Named a visionary on the 2021 Magic Quadrant for cloud Financial Management Systems (FMS)
- Rated number one in the Gartner Critical Capabilities report for Core Financials for Lower Midsize Enterprises Use Case
- Recommended by the American Institute of Certified Public Accountants (AICPA)

The platform also has an extensive list of **favorable customer ratings**, with users praising its ease of use, intuitive interface, mobile responsiveness, and intelligent business tools. Granted, Microsoft has a history of creating top-rated products, so let's take a closer look at how Business Central compares with Sage Intacct.

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Which solution is right for your business?
While it may seem like moving from GP to Business Central would be a simple switch, you still must migrate all of your data and go through a long implementation phase. Before you begin, you also must meet a few prerequisites, including using a 2016 or later SQL server and ensuring your database has the adequate compatibility.

Now, these tasks are not insurmountable and Microsoft Business Central can be an excellent solution for many large enterprises—especially those dealing with supply chain planning, warehouse management, inventory, and manufacturing.

However, if your organization doesn't need that type of functionality and instead requires a solution built specifically for finance and accounting—including capabilities for multi-entity accounting and data visualizations—Sage Intacct likely has exactly what you're looking for.

Here are 11 features that make Sage Intacct a natural next step for GP users:

1. It's a true cloud-based software system
This alone enables rapid and successful deployment, since you don't have to install anything on servers or workstations. It also enables easier scalability, since as your business grows, the additional tools you need already exist within the SaaS model. And it sets the stage for better collaboration, since your teams will have anywhere/anytime access to Sage Intacct.

2. Cost-effective maintenance
When you switch to Sage Intacct, you pay one fee for the solution, and you get the features you need, built-in templates, financial statement design and generation, integration tools, and custom fields. It also updates regularly, without the need for additional maintenance fees. To get the same tools with Business Central, you'd have to purchase them externally from third parties. Therefore, while the Business Central sticker price initially seems lower, the TCO for Sage Intacct ends up being less.

3. An ability to consolidate multiple entities
If you're **managing multiple entities**, Sage Intacct enables you to consolidate them, regardless of their location. This makes it much easier to keep track of inter-entity transactions, and streamlines currency conversions and tax reporting requirements.

4. Cross-entity allocations
While Business Central requires **manual allocations** using clearing accounts and journal entries, Sage Intacct **automates** all of these processes.

5. Advanced budgeting
Sage Intacct offers its own advanced, collaborative, integrated budgeting—no ISV required—with complete security and version control. Meanwhile, Business Central only supports Excel import/export.

6. Stronger dimensions
Sage Intacct's inherently structured dimensions give you greater control and visibility when it's time to **analyze data** and run reports, as well as the ability to perform in-depth analyses.

7. User-friendly software
When implementing new software, you want users to get up to speed in hours, not days. Sage Intacct has an intuitive UI that's easy to navigate—regardless of whether it's being used by financial team members or others in your business. There's not only a simple, short training course that immediately trains users, there's also a help section on every module and page in Sage Intacct.

8. A shorter onboarding and implementation period
Since our partners are so well-versed with our product—as well as with accounting components and best practices—they know how to simplify complex processes and can generally get you up and running in 90 days.

9. Easier integrations with third-party applications
Sage Intacct understands that every organization has their own tech stack that works best for them. It's for this reason that the platform integrates so well with many of the most popular business applications. This means that you and your teams can keep using the tools you're most comfortable with, reducing disruptions and frustrations. By the same token, our partner marketplace is more extensive than Business Central's.

10. More accessible customer support
No matter how intuitive a technology may be, it still comes with a learning curve; having adequate customer support makes everything run a lot more smoothly. And since we have customers worldwide, Sage Intacct offers **customer support 24 hours a day**, Monday through Friday. And to make each interaction more productive, customers can select an implementation partner.

11. Buy With Confidence guarantee
Sage Intacct offers a Buy With Confidence guarantee, which promises 99.8% guaranteed uptime. If by any chance the Service Level Agreement falls below that, customers receive a 10% credit off subscription fees for every point below that number.



Get financial piece of mind with Sage Intacct

We get it. Implementing new software is a daunting prospect: it takes time, money, and energy to find the right solution and get it set up. If you're going to do it, you want to get it right—as painlessly as possible.

The good news is that this process is much easier and smoother now than it used to be. With cloud-based solutions, you don't have to build anything or install anything on your servers and workstations—eliminating disruptive and time-consuming processes. And as new features are released and your business grows, all you have to do is log in to gain access to the new tools you need.

Transitioning from GP doesn't have to be painful. Sage Intacct has been providing top-of-the-line accounting solutions for more than 20 years. And when you work with knowledgeable VAR partners, you get best-in-class experts who will make sure you get exactly what you need, seamlessly.

We've also been recognized as a leader in customer satisfaction for years. In fact, Sage Intacct **ranked number one in customer satisfaction** and earned top placement in nine additional G2 rankings in 2022.

Don't wait until Microsoft GP reaches its end of life to prepare your business for the next step. Make the smart move: discuss Sage Intacct with your software partner to see if it's the right solution for you.

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A Sage partner

Partner Logo

Sage partner name

For more information visit
www.partner-url.com

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